



KEY INFORMATION DOCUMENT

PURPOSE

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of This Product and to help you compare it with other products.

PRODUCT

Cross Currency Swap with floor - Client payer of the Fixed Rate in Product Currency

Product name:	Cross Currency Swap with floor - Client payer of the Fixed Rate in Product Currency (or "CRS" or " This Product")		
Contact Product manufacturer:	https://www.bnpparibasfortis.be Tel. +32 2 565 73 97	Product manufacturer:	BNP Paribas Fortis SA/NV ("BNPPF" or "the bank")
Production Date/last update:	[ProductionDate]	Competent Authority:	FSMA, Belgium

You are about to purchase a product that is not simple and may be difficult to understand.

WHAT IS THIS PRODUCT?

► TYPE

Derivative bilateral contract ("OTC Derivative") governed by English or Belgian law.

► OBJECTIVES

The objective of This Product is to manage the risk of unfavourable fluctuations of interest rates and exchange rate, up to maturity.

On the Effective Date :

If initial exchange is "Y"; the Bank pays you the Nominal Amount in the Product Currency and you pay the Bank the Secondary Currency Nominal Amount .

On each Floating Rate Payment Date, [A] up to and including the Floor End Date you receive* the maximum of (a) the applicable Floating Rate and (b) the Floor Strike applied to the relevant period and to the outstanding Secondary Currency Notional Amount (* or pay its absolute value if the maximum between this Floating Rate and the Floor Strike is negative) and [B] thereafter, you receive* the applicable Floating Rate applied to the relevant period and to the outstanding Secondary Currency Notional Amount (* or pay its absolute value this Floating Rate is negative)

On each Fixed Rate Payment Date, you shall pay the Bank the Fixed Rate on the outstanding Nominal Amount in the Product Currency. (* or receive the absolute value thereof if it is negative)

On any Amortization Date:

You pay the Bank the relevant amortization in the Nominal Amount in the Product

Currency, the Bank pays you the relevant amortization in the Secondary Currency Nominal Amount.

On the Maturity Date (final exchange):

If the Final Exchange is "Y", you pay the Bank the remaining Nominal Amount in the Product Currency and the Bank pays you the remaining Secondary Currency Nominal Amount.

The return of This Product depends, amongst others, on the MtM Dependency Factors. This Product is meant to be held up to the Maturity Date. No party is entitled to terminate it unilaterally, unless in circumstances referred to in section "How long should I hold it and can I take money out early?" below.

Product risks:

You cannot benefit from floating interest rates in the market lower than the Fixed Rate, as you are engaged into a contract whereby you pay a Fixed Rate for the duration of the contract.

You cannot benefit from a favourable change in the Exchange Rate.

► PRODUCT MAIN FEATURES (In this document please read the following terms as follows)

Effective Date
Nominal Amount
Floor Strike (or Floor Rate)
Reference Rate (or Floating Rate)
Fixed Interest Rate (or Fixed Rate)
Fixed Rate Payer Payment Dates
Fixed Rate Day Count Fraction
Amortization Date
Floor End Date

Maturity Date (or Termination Date)
Amortizing
Product Currency
Fixing Date
Floating Rate Payer Payment Dates
Floating Rate Day Count Fraction (Floating Rate Basis)
Exchange Rate (Product Currency vs Secondary Currency)
Initial/Final Exchange
Secondary Currency Nominal Amount

The Exchange Rate is expressed as an amount in Currency 2 for one unit of Currency 1

Underlying Need	Risk to be hedged	Mark to Market Dependency Factors
one or more debt(s) where you pay Floating Rate + a credit margin in the Secondary Currency or assets where you receive the Fixed Rate in the Product Currency	possible appreciation of the Floating Rate in the Secondary Currency	short and long term interest rates, the related volatility and the Exchange Rate

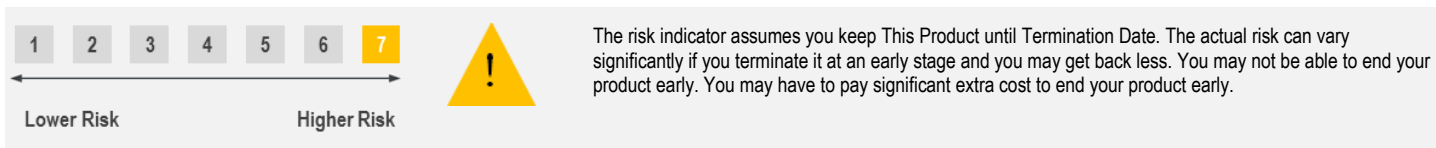
► INTENDED RETAIL INVESTORS

With respect to retail clients (under Directive 2014/65/EC), this Product is only aimed at corporate clients who:

- Pay the Floating Rate (floored) + credit margin in the Secondary Currency under one or more debt, or receive a fixed rate via one or more asset(s) in the Product Currency,
- Have the financial capacity to enter into This Product and to bear any potential loss related thereto;
- Need, up to maturity, a protection against a possible rise of the Floating Rate, in the Secondary Currency, under those debt(s), or wish to receive a Floored Floating Rate in the Secondary Currency instead of the Fixed Rate in the Product Currency under those asset(s), and have funding needs in the Product Currency, and
- Have sufficient knowledge and experience to understand how This Product works and to assess the associated opportunities and risks.

WHAT ARE THE RISKS AND WHAT COULD I GET IN RETURN?

► RISK INDICATOR



The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that this Product will lose money because of movements in the markets or because we are not able to pay you. We have classified this product as 7 out of 7, which is the highest risk class, as foreseen under the Regulation (EU) 1286/2014 of 26 November 2014 («PRIIPS») for all OTC derivatives.

- This product does not include any protection from future market performance so you could incur significant losses.
- Unless this Product is either a mere cap or floor, in some circumstances you may be required to make payments to pay for losses. The total loss you may incur may be significant.
- Up to the Maturity Date of this Product, its market value ("Marked-to-Market value" or "MtM") cannot be known in advance and can become negative. The MtM of this Product depends amongst others on the MtM Dependency Factors value in the market at the time of calculation, but also on this Product's characteristics, such as, but not limited to, the Product Main Features. Additional risks linked to this Product functioning may be listed in the section "What is this Product" here above.
- In the event the Underlying Need changes, this Product could be amended upon your request under certain conditions.
- If the Bank is not able to pay you what is owed, you incur significant losses.

► PERFORMANCE SCENARIOS

Nominal amount [10,000 unit of Currency 1]				
Scenarios		1 year	Recommended holding period/2	Recommended holding period
Stress scenario	What you might get back or pay after costs	XXX	XXX	XXX
	Average return/loss over nominal amount each year	XXX%	XXX%	XXX%
Unfavourable scenario	What you might get back or pay after costs	XXX	XXX	XXX
	Average return/loss over nominal amount each year	XXX%	XXX%	XXX%
Moderate scenario	What you might get back or pay after costs	XXX	XXX	XXX
	Average return/loss over nominal amount each year	XXX%	XXX%	XXX%
Favourable scenario	What you might get back or pay after costs	XXX	XXX	XXX
	Average return/loss over nominal amount each year	XXX%	XXX%	XXX%

The yield per year is the ratio between "What you might get back or pay after costs" and the Notional amount and the number of years elapsed.

- This table shows the money you could get back or pay between the Effective Date and the Maturity Date under different scenarios, assuming the relevant Notional Amount as underlying nominal value.
- The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products.
- The scenarios presented are an estimate of future performance based on evidence from the past, and are not an exact indicator. What you receive will vary depending on how the market performs and how long you keep the product.
- The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you.
- If this Product length is less than or equal to one year, this Product cannot be easily ended. This means it is difficult to estimate how much you would get if you end before Maturity Date. You will either be unable to end early or you will have to pay high costs or make a large loss if you do so.
- The figures shown include all the costs of this product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

WHAT HAPPENS IF THE BANK IS UNABLE TO PAY OUT?

This product is a OTC derivative transaction where the counterparty is the Bank. In case the Bank would be failing or likely to fail, the legal provisions on the recovery and resolution of credit institutions would apply and the bank could even be declared bankrupt. Consequently, you run the risk for the Bank not to fulfil its contractual obligations and thus you may not receive the amount(s) owed by the Bank under this Product. This Product is not protected by the Financial Services Compensation Scheme or any other investor compensation or guarantee scheme. This means that, following the occurrence of an event of default with respect to the Bank, you may terminate unilaterally this Product and calculate the early termination amount, but may not recoup the full early termination amount. You may then lose the protection against the Risk to be Hedged.

WHAT ARE THE COSTS?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the performance of the Product. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are cumulative costs of this Product itself, for the (different) holding period(s). They include potential early exit penalties. The figures assume the relevant Notional Amount as nominal value. The figures are estimates and may change in the future.

► COSTS OVER TIME

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

Notional amount [10,000 unit of Currency 1]			
Scenarios	If you end after 1 year	If you end after recommended holding period/2	If you end after recommended holding period
Total costs	XXX	XXX	XXX
Impact on return (RIY) per year	XXX %	XXX %	XXX %

